

Update



RESCHEDULED!

PCA REGION NINE SEMINAR

APRIL 6, 2022

Hosted by:

VISALIA CEMETERY DISTRICT

ANNOUNCING!

PCA REGION ONE SEMINAR

FEBRUARY 16, 2022

Hosted by:

SOUTH SHASTA CEMETERY DISTRICT COTTONWOOD, CA

Document Retention: Avoiding Sanctions in the Digital Age

by Derek J. Haynes, Partner Porter Scott Attorneys

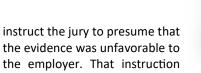
Digital advances and legal amendments over the last several years have increased the importance of preserving employee data. Gone are the days of simple paper files. There are now almost unlimited mediums on which data is stored and communicated. This shift adds unique challenges to an already important consideration for employers: properly preserving documents for future, yet unknown litigation.

Practical Considerations

Adequate document preservation practices will save time and money in handling future litigation and will help avoid exposure to monetary sanctions.

Successful litigation requires sufficient evidence. Even if the facts and law support the employers' position, employers can still face liability if they do not have the documentation needed to prove their position. Instituting adequate document retention practices will go a long way towards ensuring employers have that evidence.

Adequate document retention practices not only help employers prove their positions, they also help prevent devastating penalties. One such penalty is known as a "spoliation instruction". Employers have an affirmative obligation to preserve all potentially relevant evidence as soon as it is "reasonably foreseeable" that litigation is forthcoming. Employers rarely violate that obligation intentionally. It typically happens by mistake. That mistake, however, can be costly. Courts can issue a spoliation instruction at trial. The judge advises the jury that the employer destroyed evidence and



can lead a jury to conclude that the employer is hiding evidence that would have resulted in liability even if that evidence was actually entirely mundane.

Adequate document preservation practices are particularly important in employment litigation. Employers generally possess most of the records relevant to the lawsuit, including personnel documents and, usually, lengthy email files and numerous texts. The burden is on employers to preserve those items and produce them as part of any lawsuit. Doing so can be time consuming and expensive. Adequately preserving the documents even before learning of a lawsuit will reduce those commitments.

Mandatory Preservation

Document retention is more than practically important. It is required. Several California laws require employers to retain specific employment-related documents for current and former employees. The Fair Employment and Housing Act and the Labor Code require that employers maintain copies of all personnel documents, applications, timesheets and paystubs for as many as two or three years.

Practically though, employers should keep the records even longer. Recent statutory amendments now allow former employees to wait as many as four years before filing

(Continued on page 6)

In this issue of the *Update*:

Page

2 **Document Retention: Avoiding Sanctions**

4 From the President—Cheryl Smith

7 Cemetery or Gravevard?

"Ask Bob" - Terminating Employees

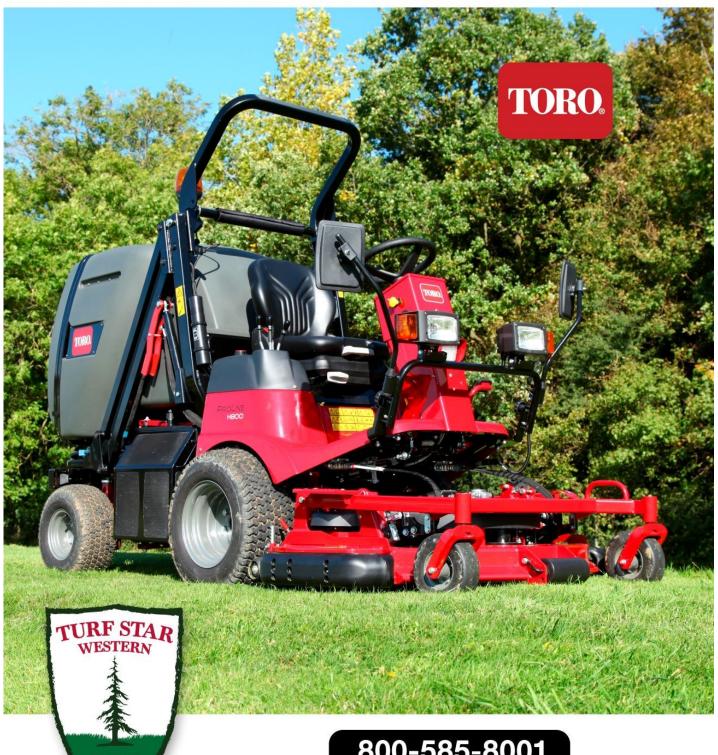
(Please let us know if you have particular issues or questions you would like to see addressed in a future edition of the Update.)

Articles in this issue of the *Update* are for informational purposes only and not for the purpose of providing legal advice. You should contact your attorney to obtain advice with respect to any particular issue or problem. Use of any information contained in these articles does not create an attorney-client relationship between the reader and any attorney or author.

Copyright © 2021-22 by the Public Cemetery Alliance. No part of this publication may be used or reproduced in any manner whatsoever without written permission of the PCA.

Introducing the New Toro Proline H800

A Direct Collect Rotary Mower with High-Lift Dump Mechanism



800-585-8001

Six California Locations to Serve You

www.turfstar.com

Hayward • Rancho Cordova • Fresno • Brea • Vista • Bermuda Dunes

FROM THE PRESIDENT

BY CHERYL SMITH, PRESIDENT

Today's Fees Secure the Future of Your District

Every public cemetery district must set fees for its services. Health & Safety Code §9068 provides that "the board of trustees shall adopt a schedule of fees for interments in cemeteries owned by the district and for other necessary and convenient services". Section 9068 also requires that your board "adopt a schedule of fees for nonresidents * * * at an amount that at least equals the amount of fees charged to residents or taxpayers and shall include a nonresident fee of at least 15 percent of that amount". In addition, Health & Safety Code § 9053 grants cemetery districts the ability to "sell accessory and replacement objects that are necessary or convenient to interments, including but not limited to burial vaults, liners, and flower vases," of course excluding monuments and/or markers.

Inherent in setting fees is determining how they are calculated. Every business, including cemetery districts, must identify and calculate its costs to provide the product or service. In our case, that includes at a minimum the cost of the plot or niche, labor involved in the burial and maintaining the cemetery, and indirect or overhead charges including such

items as office staff, buildings and facilities, irrigation systems, roadways, fences and so forth. Has your district identified, calculated, and updated those costs? Of course, that's just for the plot or niche being used—where is the money coming from to pay for the land and necessary development to replace that plot or niche? (Bear in mind, endowment care income is only for the care and maintenance of cemeteries—not acquisition and development of property.) Should your current prices include at least some amount needed to buy or develop future replacement property?

Health & Safety Code §9065 requires every district to create an Endowment Care Fund and collect contributions to that fund in amounts no less than those specified in Section 8738. Section 9065 also authorizes a district to deposit funds from any other source into the fund, and explicitly prohibits the spending of Endowment Care Funds for any purpose. Section 9065 further requires that income from the fund be placed into an Endowment Care Income account, which may be used "solely for the care" of cemeteries. It's clear that these funds are intended for purposes differ-



ent than those discussed in the paragraph above. But most districts' Endowment Care Funds are woefully short of generating income sufficient to maintain cemeteries far into the future. Not only must your district charge fees to cover today's costs and future expenditures, your district must also regularly review and adjust required Endowment Care contributions.

Property taxes are becoming increasingly tenuous as a revenue source. Counties are enlarging districts (or their spheres of influence) yet withholding any additional tax revenues from those enlarged territories. Where will the money come from to provide services to those additional residents? Clearly it is up to each district to set fees that contemplate and include future costs, even if that future is years and years away. Your district's fees today must secure the future of your district.

Unfortunately, most districts have little idea of their current actual costs.

(Continued on page 10)

Dustin Blanchard (530) 338-8824

dblanchard@nstractor.com





COLUSA • WILLOWS • YUBA CITY



"One Call Does It All"

Your Distributor for Cemetery Mausoleum Crematory Funeral Home Needs

800-521-1112 · Fax 310-534-0574

www.ascopacific.com



EXPERIENCE PEACE OF MIND

<u>GROUNDS EQUIPMENT PARTS, SERVICE & SUPPLIES T&O INPUTS</u>

Being a grounds supervisor is stressful because your work is always on display. When you partner with Cal Turf, you can relax knowing we'll supply you and your team with everything you need to keep your green spaces beautiful—and your bosses impressed.







We don't think comfort should be compromised. Exmark has taken comfort to a whole new level, becoming experts in the game changing science of ergonomics. The Lazer Z seating system provides vertical and lateral motion, driving the development of mower comfort.







Most utility carts are not built with work in mind. Columbia Vehicles are designed for work and are have been built in the USA for over 70 years. Experience the custom solutions Columbia has to offer by scheduling a fleet walk through with your Cal Turf representative.













CALIFORNIA TURF EQUIPMENT & SUPPLY, INC

VISIT OUR TULARE, CA LOCATION

PARTS & SALES DESK

SINCE

956 N "J" TULARE 559.688.2505

Document Retention: Avoiding Sanctions in the Digital Age

(Continued from page 2)

lawsuits against their former employers. Employers should preserve all employment records for at least that same four-year period.

Implementing Adequate Preservation Practices

All of these considerations are especially important as employers now regularly store data electronically. One click can quickly and permanently delete that data. Many employers also institute automatic-delete functions where emails and other data are automatically deleted after they go unused for a certain period of time.

Implementing an appropriate document retention policy is the first step to protect against such lost or deleted information. A document retention policy provides companies with the blueprint for document retention. The details of any such policy will vary depending on the particular work environment. However, generally, the policy should detail the logistics of retention, including the individuals tasked with implementing the policies, list the types of documents that

must be retained and how long those documents should be retained, based on California's retention laws. The policy should also explain the preferred format (for example, whether .doc or .pdf is preferred), location (for example, a certain external hard drive), and any other practical preferences.

The information included above is only a general discussion of what should be included in a document retention policy. The details of any such policy will vary depending on the nature of each employer's business. Employers should consult with their IT Departments or consultants to learn more about their technological capabilities and limitations. They should also consider consulting with an attorney to help draft the policy and address unique considerations.

Derek Haynes is a Partner with the law firm of Porter Scott. He specializes in defending claims against public agencies. Derek can be reached at:

916-929-1481, or dhaynes@porterscott.com.



BB&K helps California's **public cemetery districts** by delivering effective, timely and service-oriented solutions to the complex legal issues they face. This includes comprehensive guidance on **labor and employment** issues, including employee and retirement benefits.

BB&K also helps public agencies navigate **Public Records Act** compliance with our new Advanced Records Center. To learn more, email **ARC@bbklaw.com**.





Offices throughout California and in Washington, D.C.

www.BBKlaw.com





Innovative programs, personalized service

We Work For California Public Cemeteries

Golden State Risk Management Authority (GSRMA) is unique in California risk pools. We cater to small and medium-sized public entities that do not have the resources to fund all the expertise (human resource staff, dedicated legal counsel and even risk management and loss prevention positions) that their larger counterparts can afford.

A good number of our members are public cemeteries ranging from multi-site entities with as many as 20 employees and a full time administrative staff, to small entities run with only a small volunteer board. We are proud to provide them and all of our members not just competitive insurance rates, but a solid, respected risk sharing pool, a variety of useful benefits and the highest level of personalized service.

We "work" for California public cemeteries by:

- Being responsive to busy, multi-tasking cemetery professionals.
- Leveraging our experience in public cemetery risk management.
- Issuing dividends and never having assessments.
- Achieving "Accredited with Excellence" by the California Association of Joint Powers Authorities.
- Processing our claims in-house.
- Providing a wide range of valuable services to members at no additional cost.
- Implementing loss prevention and training incentive programs.
- Packaging the best mix of coverage and services from first class partners.

More than 120 public cemeteries of all sizes and from all regions of California are covered through Golden State Risk Management Authority. If you are not already a GSRMA member, we invite you to contact us and take a look at the comprehensive coverage and services that we offer California public cemetery districts.

For more information please contact:

Jennifer Peters at (530) 934-5633 or memberservices@gsrma.org Visit our website at www.gsrma.org



Cemetery or Graveyard?

By Bob Hunt

What's the difference between a "cemetery" and a "graveyard", or is there any difference?

I suspect that these days most of us use the terms "cemetery" and "graveyard" interchangeably. However, the use of "graveyard" has become less common over the decades, and it is heard most often today when used by older folks of my generation, usually from more rural areas. But is there a difference and does it matter?

It might. Historically the terms may well have indicated social status. Aside from wanting precision in our language use, the two words spring from different burial practices. The origin of "graveyard" is not all that clear, although some claim it derives from early Germanic words meaning "garden" and "to dig." More important is how the term was used, and what it may have signified. During the Dark Ages and continuing for many centuries through the Middle Ages European nobility and wealthy Christians wanted to be interred inside a cathedral, church, abbey, monastery, or the like, frequently in a crypt or under the floor. Those from lower rungs of the social ladder were buried in the "churchyard", usually an enclosed an area outside the church but adjacent to and part of the institution's property. The use of churchyards for burial continued for many centuries and became known as "graveyards." Graveyards are generally quite small compared to today's cemeteries simply because churchyards themselves are small.

Most of us are familiar with typical scenes of tilting, weather-worn headstones surrounding historic European churches. Similar garden-like graveyards are fairly common sights in New England as well, although fewer such graveyards exist in the West.

(Further down the economic scale were "potter's fields". Potter's fields were for the burial of unknown or indigent persons and, notably, were not even then referred to as "cemeteries." And, finally, there were "charnel houses." A charnel house is a vault or building where human skeletal remains are stored. They were often built near churches for depositing bones that are unearthed while digging graves, and many continue in use today. How does your district deal with unidentified bones you discover?)

Certainly a "cemetery" is also a place where the dead are buried. The word is derived from medieval Latin "cemeterium" which itself comes from the Greek koimeterion meaning "resting place." "Cemetery" came to be used by



Christians as a place of interment, rather than its original meaning as a place to sleep or rest. With the Industrial Revolution of the nineteenth century populations throughout Europe and the "Graveyards" simply U.S. exploded. lacked the capacity to inter the millions of deaths the growing populations cre-Thus, burial grounds located ated. away from a church came into being and were referred to as "cemeteries". Although many are affiliated with a particular church or religion, many are secular with no religious affiliation.

Here in the West today most burial grounds are "cemeteries", if we refer to them properly. We have few "graveyards". Nonetheless, in my travels of the past few years tracing my ancestors I have discovered that many pioneer cemeteries are still referred to as "graveyards." If my pioneer forbearers chose to call their burial grounds "graveyards," who I am to disagree?

RISK MANAGEMENT AUTHORITY ANNUAL CONFERENCE 2022



GSRMA is excited to announce that plans for its 16th Annual Conference are moving ahead. The conference will be held March 24th and 25th, at Rolling Hills Resort in Corning, CA. The Conference will feature Keynote Speaker Paul Krismer doing a session on Resiliency in the Midst of Uncertainty, while our other speakers will be doing a variety of informative sessions.





Sandra H. Wheeler Vice President/Investments

(805) 783-2921 (877) 816-1231 Toll-free sandra.wheeler@stifel.com www.sandrahedstromwheeler.com

999 Monterey Street, Suite 360 San Luis Obispo, California 93401

STIFEL

SPECIAL DISTRICTS HAVE SPECIAL NEEDS

Over the years, I have developed a niche market, providing advisory services for over 36 cemetery endowments and preneed funds in California.

At Stifel, we have established ourselves as one of the nation's leading wealth management and investment banking firms. With more than 400 offices across the nation, our philosophy on investing is grounded on a more than 130-year-old tradition of trust, understanding, and solid, studied advice. Established in 1890, our company provides a comprehensive portfolio of financial services designed to address the varied needs of a broad range of investors. We believe in strong individual relationships that stand the test of time.

Stifel, Nicolaus & Company, Incorporated | Member SIPC & NYSE | www.stifel.com

From the President

(Continued from page 4)

In the absence of that information, where do you start when developing the price list? Many, if not most, districts set their fees by comparison with other districts—a starting point, but certainly not an acceptable substitute for calculating your costs. Comparisons are difficult because of the large number of variables. Do you compare with neighboring districts? With private cemeteries? Do you compare by number of interments? Are some fees rolled together, others not? Should your lack of land, or your wealth of acres and

acres of undeveloped property, or bulging bank accounts be considered in setting prices?

Every district establishes its own fees, and they vary widely up and down the state. Based on the most recent PCA surveys of our members, average district fees have been calculated for a variety of cemetery charges. All member districts participating in the survey, from the smallest with very few interments to the largest with 300+ annual interments, are included in these averages.

The information in the following table is only a general reference. But remember, your numbers may vary considerably from these averages and, therefore, your fees should as well. Your goal should be creating income sufficient to build reserve resources necessary to sustain your district for years to come.

(This data is further broken down into six categories based on each district's number of annual interments. That information is available to members on the PCA website—calpca.ora.)

(Continued on page 12)

Ask Bob . . .

By Bob Hunt

Question:

I want to fire a guy. What do I do?

DON'T TAKE ANOTHER STEP--call your Human Resources professional or your agency's attorney!

Unfortunately, this is a question we get far too often and too late.

There are, of course, any number of reasons for terminating an employee. Those differing reasons may require different actions. Is the employee simply unable to perform his or her duties? Why? Lack of knowledge, experience, or education? Or is that employee well qualified but not performing for some other reason? Has the employee violated the law? Have your agency's policies or practices been violated?

Whenever I get one of these phone calls, these are some of the questions I need to have answered before I can provide guidance. Be sure you have considered the situation and are prepared to answer and fully explain your responses. If you aren't clear in your own mind about these things, you're not going to get very good advice.

In nearly all situations leading up to termination of an employee, there must be sufficient documentation in the file. "Sufficient" varies with the specific facts of each instance.

Let's first address performance issues. When performance is deficient, there must be considerable documentation showing that the employee was informed of his or her unacceptable performance. This might include notes memorializing oral counseling you gave the employee, memos specifically identifying deficiencies and what the employee must do to correct them, performance evaluation forms reviewed with the employee, and perhaps a formal Performance Improve-

ment Plan ("PIP"). In all cases, it is crucial that the documentation show that the employee was told specifically how his or her performance was

lacking, what needed to be done to correct those issues, and the result if performance failed to improve sufficiently. (NOTE: A detailed 5-page letter written when you wish to terminate attempting to create a record will **not** take the place of contemporaneous documentation created throughout the person's employment.)

Another performance issue (which crosses over into violation of agency policy) is the employee whose actions demonstrate a lack of interest in the job. For example, the employee may frequently be tardy, have excessive unexcused absences, the employee may repeatedly have failed to locate, mark out and verify burial locations, disappear from the workplace, or be on his or her phone all the time. Here again the file should contain evidence that the employee was orally counseled, received written reprimands and warnings, and failed to correct the problems.

Many issues fall under the rubric of policy violation. For example, the employee may have physically threatened a coworker, recklessly drove an agency vehicle, was rude or disrespectful to a member of the public or co-worker, used drugs while at work, and so forth. Once again, before termination is appropriate there must be sufficient documentation in the personnel file demonstrating that you attempted to correct the behavior.

(Continued on page 14)





BAKER SUPPLIES AND REPAIRS

We offer free pick and delivery in most areas!

1576 EAST
PACHECO BLVD
LOS BANOS, CA
93635
209-827-9252

281 SAN FELIPE RD HOLLISTER, CA 95023 831-265-7868



From the President

PCA Member's District Averages Average Number of Acres 23			
Interment Fees		Other Charges	
Single Casket Plot Fee	\$1,083	Open & Close Single	\$752
Double Casket Plot Fee	\$1,850	O/C DD 1	\$902
Cremation Plot Fee	\$564	O/C DD2	\$709
Infant Plot Fee	\$379	O/C Cremation	\$341
Single Niche Plot Fee	\$1056	O/C Infant	\$300
Double Niche Plot Fee	\$1298	O/C Single Niche	\$223
Ossuary Interment Fee	\$316	O/C Double Niche	\$284
Endowment Care Single Full Plot	\$309	Vault – Ring Liner	\$577
Endowment Care Double	\$430	Vault – Garden/Lawn	\$651
Endowment Care Cremation Plot	\$225	Vault – Plastic	\$597
Endowment Care Infant	\$170	Vault – Cremation	\$451
Endowment Care Single Niche	\$192	Vault – Infant	\$282
Endowment Care Double Niche	\$265	Vault – Fiberglass	\$165
Endowment Care Ossuary	\$119	Vault – Oversized	\$1,547
Disinterment – Single	\$2,227	Transfer of Burial Rights	\$60
Disinterment – Double	\$2,805	Marker Setting – Single	\$227
Disinterment – Cremation	\$580	Marker Setting – Double	\$282
Disinterment – Niche	\$473	Single Upright	\$306
Disinterment – Infant	\$765	Double Upright	\$347
Fee for Weekend Service	\$624	Vases	\$42
Non-Resident Fee	\$442	Handling Fee	\$250

(Continued from page 10)

Many districts review and revise their fees every year—a highly recommended practice. This past year the cost to operate our cemeteries has increased greatly. At my district the practice for many years has been to increase fees approximately 5% each year. The reason behind this is to have funds in the future needed to maintain our grounds once the capacity is full.

Remember, today's fees should be set to secure the future of your district for years to come.

Let me take this opportunity to wish you and yours a very Merry Christmas and a safe, healthy and Happy New Year!



Contact Cheryl at:
530-533-2920 or
oroville.district@att.net



throw clippings
out back

Evenly Controlled
Dispersion Field

4XRD decks provide a level, uniform cut while evenly distributing clippings behind the mower. Shields channel clippings out back and keep debris away from headstones, the operator and the engine. Users save time by trimming with both sides of the deck.

Learn more at Grasshopper4XRD.com

GRASSHOPPERMOWER.COM LOCATE YOUR NEAREST DEALER

Committed to the Cut.*

Ask Bob . . .

(Continued from page 10)

Finally, there are violations of law. Understand that for purposes of this general discussion there are two categories of law—civil and criminal. Generally, civil violations may result in monetary penalties and claims by an injured party; criminal violations (both misdemeanor and felony) may bring monetary fines, restitution, and jail or prison sentences.

For example, California law prohibits sexual harassment—an employee who sexually harasses a co-worker has violated not only the law and but certainly your agency policy. This is a civil violation. There are many levels of seriousness of sexual harassment depending on the circumstances of each case; some instances may require only a serious written reprimand, others immediate termination. (Workplace investigations,

addressed in the last issue of the *Update*, will guide the employer in handling these cases.)

On the other hand, physically assaulting another person is a criminal violation (but may also subject the aggressor to civil penalties). Theft, possession or use of illegal drugs are also criminal violations. In many cases, a serious criminal violation merits immediate termination of employment.

Another crucial component is how terminations are handled. Again, the specific circumstances of each case will dictate proper actions to take. However, be aware that Government Code ¶54957 requires that as a condition of your governing body holding a closed session to hear "specific complaints and charges" against an employee he or she must be given advance written notice. Failure to comply renders any action taken by the board "null and void", po-

tentially leading to a claim of wrongful termination if the employee has been terminated on the basis of the board's un-noticed action.

Hopefully the above only hints the risks involved in terminating an employee. Clearly, my response to this question touches only the very highest peaks of this complex issue. If nothing else, it warns you that terminating employees is a minefield waiting for missteps. However, I hope that one message is clear: manage your employees, document their performance (both good and bad) throughout their employment, and make sure any action you take is substantiated with necessary supporting documents.

To wrap up where I began--before you take any action, immediately CONTACT YOUR HUMAN RESOURCE PROFESSIONAL OR YOUR AGENCY'S ATTORNEY.



Family Owned and Operated since 1935



- CONCRETE BURIAL VAULTS
- LAWN CRYPTS
- NICHES
- ADDITIONAL CEMETERY PRODUCTS
- AT NEED & PRE-NEED
- HIGH QUALITY
- EXCEPTIONAL PRICING & SERVICE
- FREE COST ANALYSIS
- NPCA CERTIFIED
- SERVING NORTHERN & SOUTHERN





TWO LOCATIONS TO SERVE YOU

Menifee, CA • Sacramento, CA 866.928.8022 • 951.928.8022 • mywhited.com



ADVANCING YOUR AGENDA



Cole Huber LLP provides cost-effective and efficient advice on the full spectrum of laws affecting cemetery districts throughout California. Our firm was founded on a commitment to excellence. Our attorneys are accessible, engaged, and knowledgeable about the unique matters facing public cemeteries. The firm's motto, "Advancing Your Agenda," is more than just a tagline; it's what we do.

colehuber.com



We are the only company providing website, intranet, and email campaign tools built **just for special districts.**

We make affordable (and free!), easy-to-use online tools built in partnership with the more than 1,000 special districts using our software.

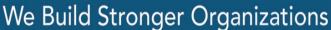
Schedule a quick, no-obligation chat with Maria Lara, our Special District Advocate, today!

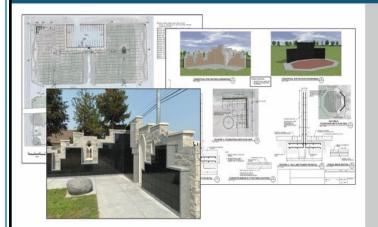
(916) 900-6619

www.getstreamline.com



CEMETERIES 101





CONCEPTUAL RENDERINGS & ENGINEERING DESIGN INCLUDED IN OUR WORK

SERVICES AVAILABLE

COUNSELING & TRAINING

We counsel and train your staff to make quality presentations to families, and increase revenue sources.

COLUMBARIUM DEVELOPMENT

Assistance with columbarium planning and development.

FINANCIAL PLANNING

Review and discuss your current pricing model for your current inventory and evaluate the gaps between the prices.

TECHNOLOGY PARTNERS

Introductions into new technology advancements in the industry.

SCHEDULE YOUR FREE CONSULTATION TODAY

EMAIL: SALES@CEMETERIES101.COM

PHONE: (530) 518-6185

WWW.CEMETERIES101.COM

Mark Your Calendars!



February 2, 2022 – PCA Safety Day, Madera Cemetery District

February 16, 2022 - PCA Region One Seminar, Cottonwood, CA

March 10-11, 2022 - CAPC Annual Conference, Monterey, CA

March 16, 2022 – PCA Training Day & Equipment Show, Roseville, CA

March 24 – 25, 2022 – GSRMA Annual Conference, Corning, CA

April 6, 2022 – PCA Regional Seminar, Visalia, CA

A combined 30 years of experience in cemetery and commercial risk management.

Pre-Need Cemetery Funding

General Liability / Errors & Ommissions

Group Health/Ancillary Benefits

Commercial Property / Auto / Umbrella

Medicare / Life Insurance



525 West Main St. Suite 13 Visalia, CA 93291 (559) 713-6120 modern-edge.net







